

Roll No. \_\_\_\_\_

**M. Com. Semester I**  
**Course: 6101 - Organizational Theory and Behavior**  
(Old Course)

Sl. No. 2825

F

Max. Time: 3 Hours

Max. Marks: 100

Notes:

1. Attempt all questions.
2. All questions carry equal marks.

1. "OB has evolved over a period of time and lots of other disciplines have contributed in the development of OB as a discipline." Elucidate the statement with the help of suitable diagram and examples.

Or

Discuss in brief the Classical Approaches in Organizational Theory. Also discuss the merits and demerits of each theory.

2. (a) Compare and contrast Brain Storming technique and Delphi technique with the help of suitable examples.  
(b) "Feedback from other people can open up the blind self." Elucidate the statement with the help of Johari Window. Explain with suitable examples and diagram.

Or

(c) "It is very difficult to modify human behavior." Critically evaluate the statement. Also discuss behavior modification model and explain with suitable examples.

(d) Discuss in brief the concept of Transactional Analysis and explain with the help of examples complementary and cross transactions.

3. "There are large number of organizations where there is a need to develop intrinsic motivation among employees." Elucidate the statement. Also explain Ken Thomas Model.

Or

Discuss in brief the content theories of motivation with the help of suitable examples. Also compare and contrast these theories.

4. "Leaders are born and not made." Critically evaluate the statement. Also discuss the traits of leaders.

Or

(a) Distinguish between Charismatic Leader and Transformational Leader with the help of suitable examples.

(b) Distinguish between terminal values and Instrumental values with the help of suitable examples.

5. Write short notes on any two of the following:

(a) Personality

(b) Organization Culture and its dimensions

(c) Causes of stress and methods of managing stress

(d) Learning