[This question paper contains 2 printed pages.]

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Your Roll No.

M.Com. Semester I/(NC)

F

Course: 4105-Organizational Theory and Behaviour

Time: 3 Hours

Maximum Marks: 100

(Write your Roll No. on the top immediately on receipt of this question paper.)

Attempt All questions.

All questions carry equal marks.

1. Compare and contrast bureaucracy (as given by Weber) and Administrative Theory (as given by Fayol) for managing an organization.

\mathbf{OR}

Distinguish between inherited characteristics and learned characteristics with reference to individual behavior and explain role of learning.

2. Why it is becoming more important to study decision making in the changing business environment. Explain the steps of decision making process.

OR

Write note on -

- (a) Delphi Technique
- (b) Transactional Analysis
- 3. Why do people work? Explain in the light of contribution made by Maslow, Alderfer and Herzberg.

OR

Discuss the role of motivation theories in making organizations effective.

4. 'Leaders are born not made'. Critically examine this statement.

OR

Should an organization encourage conflict? Examine its need and state the process of conflict resolution.

5. What is the role of organizational culture in maintaining efficiency? Also explain relationship between organizational culture and organizational development.

OR

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'The biggest challenge for present day organizations is to manage misbehavior at work'. Defend your answer, with relevant examples.