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MBA (FT)

**Paper MBAFT -6101
Organizational Behaviour**

(Admissions of 2010 and onwards)

Time : 3 hours

Maximum Marks :50

(Write your Roll No. on the top of immediately on receipt of this question paper).

Attempt any five questions. All questions carry equal marks

1. Would it be appropriate to say that a person with high need for achievement is likely to experience more stress in organization? Why or why not? Discuss in context of the basic attributes of a person with high need for achievement.
2. What is meant by the term cohesiveness? Are all high producing groups highly cohesive? Why or why not? What is the impact of group think on the effectiveness of the team?
3. List and discuss the major sources of stress in your life during the last five years. Outline a preventive program for personal wellness that you could implement for yourself.
4. How should the style of leader vary with the maturity level of the followers? Discuss with reference to the Hersey Blanchard's theory of leadership.
5. Define Motivation. What could be reasons for the low motivation level of employees in an organization, which provides the best of the conditions to them? Suggest ways by which their motivation levels can be raised.

6. Ruchika Garments Corp. wants to use some non-conventional techniques of group decision making. As an expert in the area on organizational behavior, suggest different techniques of decision making that could be used effectively by Ruchika Garment.

7. Identify and discuss the functions of three ego states in an individual's personality. Based on these ego states what possible types of transactions can happen between two persons in an organization?

8. Write short notes on any two:
 - a. Personality and its determinants
 - b. Attribution Theory
 - c. Techniques of attitude change