

This question paper contains 3 printed pages]

Your Roll No. ....

267

**B.Sc. Prog./II**

**C**

**EL-210 (ii)—ENTREPRENEURSHIP**

(New Course—Admissions of 2005 and onwards)

*Time : 2 Hours*

*Maximum Marks : 38*

*(Write your Roll No. on the top immediately on receipt of this question paper.)*

Attempt any *four* questions.

Each question carries equal marks.

1. Write notes on :

(a) Trade and Commerce

(b) Service Sector.

*Or*

Describe the role of entrepreneurs in the economic development of a country.

P.T.O.

2. (a) Discuss the influence of personal attributes towards entrepreneurial orientation.
- (b) Discuss the relationship between Science and Technology and entrepreneurship development . Give examples.

*Or*

“Resource-based theory on entrepreneurship is a comprehensive theory to depend on entrepreneurial orientation.”  
Elucidate.

3. Why all 'ideas' are not 'opportunities' ? Illustrate with examples to justify your answer.

*Or*

Write notes on :

- (a) Institutional support for entrepreneurship development
  - (b) E-Commerce.
4. Define 'Business plan'. Describe the details of contents of a business plan. How feasibility analysis helps the success of a business ?

*Or*

- (a) Why a business plan be socially relevant as well ?
- (b) Discuss the availability of long-term capital to finance a project.

5. Write notes on :

- (a) Consultancy Support for Entrepreneurs
- (b) Technology Parks.

*Or*

- (a) Closely held company
- (b) HUF.