

[This question paper contains 2 printed pages.]

Your Roll No.

5163

B

B.Sc. Prog./II

EL 210 (iii)—ORGANISATIONAL BEHAVIOUR

(Admissions of 2005 & onwards)

Time : 2 Hours

Maximum Marks : 38

(Write your Roll No. on the top immediately on receipt of this question paper.)

Attempt *Four* questions in all.

Question No. 1 is compulsory.

Answer any *three* of the rest.

1. Comment on any *two* of the following statements : 8

(a) "OB is a common sense, there is no need to study it formally."

(b) "People are motivated by money only."

(c) "Democratic leadership is effective under all situations."

(d) "Study of group dynamics is an integral part of OB."

2. Explain the three major models of Organisational Behaviour.

10

[P. T. O.]

3. Briefly explain the hierarchy of needs as suggested by Maslow and comment on the applicability of Maslow's theory under Indian conditions. 10
4. (a) What are the causes of inter-personal conflicts ?
(b) What are the advantages of managing workforce diversity ? 10
5. Why do people resist change in organisations ? Briefly explain the strategies to manage change effectively. 10
6. Write explanatory notes on any *two* of the following : 10
 - (a) Contribution of Psychology to the field of Organisational Behaviour.
 - (b) Personality traits affecting Organisational Behaviour.
 - (c) Utility of Transactional Analysis.